Helping Others on the Course: The Small Gesture That Says Everything

Key Concepts Covered

- Tracking and helping others find their golf balls shows you care-about them and the experience.
- Failing to watch or help can signal selfishness, even if unintentional.
- On the golf course, small actions are often interpreted as indicators of how you operate in business.
- Helping someone find a ball says: I'm engaged, observant, and supportive.
- If you lose a ball yourself, don't hold up the group-drop another and keep the round moving.
- How you react to your own bad shots speaks volumes about your maturity and emotional intelligence.

Pro Tips

- Every time you help someone track a ball, you build unseen goodwill.
- People remember the vibe, not the score-be the easygoing, helpful player.
- Business isn't built in the boardroom-it's built in moments like this.

Next Step: Watch the 'Helping Others on the Course' video in your Golf4Biz Learning Center